Fictional example · AI draft

Your sales conversation plan

Your input

Which company are you meeting?	Example Workshops
What is the role of the person you are meeting?	Operations Director
What is your own company's website?	https://startklaar.example.org
Who do you usually help?	Manufacturing companies training a new shift of operators.
Which product or service do you want to discuss?	We coach shift leaders for four weeks while they train new operators.

Conversation suggestions

Approach

Explore how the Operations Director decides when a new operator can work independently. If shifts do things differently, there may be value in looking at how shift leaders coach new starters.

> A way to open
>
> I coach shift leaders who train new operators. How does a shift leader at your site decide when someone is ready to work a shift independently?

Follow-up questions

1. Could you walk me through the last operator's first few weeks? When did they need extra help from an experienced colleague?
2. Which parts of training are the same across shifts, and which decisions do you leave to each shift leader?

Possible next step

If a new shift is about to start, suggest meeting one shift leader. Look at a training plan together and choose one change to try over four weeks.

Verify first

We don't yet know whether Example Workshops is about to train new operators or who is responsible. Confirm both with the company before discussing coaching.